



INTERNATIONAL NEGOTIATION & MEDIATION SUMMER PROGRAM



10th to 16th JULY 2026

PORTO | PORTUGAL

For more information: carolina@icfml.org

**REGISTRATIONS
ARE OPEN.
LIMITED
PLACES.**

Best European Destination
Face-to-face and Online
3 ECTS (European Credit Transfer)



CATOLICA
FACULDADE DE DIREITO
ESCOLA DO PORTO

With world-class professors in Negotiation and Mediation



In association with

ICFML
INSTITUTO DE CERTIFICAÇÃO E FORMAÇÃO
DE MEDIADORES LUSOFONOS



Welcome

2026 International Negotiation and Mediation Summer Program

We are delighted to welcome participants to the 5th edition of the International Negotiation and Mediation – Summer Program 2026, a unique opportunity to immerse yourself in an international learning experience dedicated to the development of advanced negotiation and mediation skills. This edition brings together students, professionals and experts from around the world for an

intensive week of interactive learning, global networking and hands-on training in conflict resolution. Whether joining us in Porto or online, you will be part of an enriching academic journey designed to strengthen your abilities, expand your perspectives and prepare you to navigate the challenges of today's increasingly interconnected world.

How You Will Experience the Summer Program

During the Summer Program, you will immerse yourself in a dynamic and collaborative learning environment, working side by side with internationally recognised experts in negotiation, mediation and conflict resolution.

Each day offers a rich and engaging experience:

- ▶ interactive workshops
- ▶ simulations and role-plays
- ▶ supervised practice
- ▶ group discussions
- ▶ real case studies
- ▶ lectures with leading practitioners

The program is designed not only to strengthen technical skills, but also to develop critical thinking, ethical judgment, active listening and the human awareness essential for today's conflict resolution professionals.

With a strong focus on real-world applications, you will explore how negotiation and mediation operate across diverse contexts — commercial, family, insolvency and international disputes — and how these tools can be used to create value, build bridges and transform relationships.

Why Choose the Summer Program?

Discover your conflict style

Understand how you react under pressure and how conflict impacts both your decisions and your relationships.

Learn by doing

Engage in hands-on simulations, group exercises and practical workshops led by world-class trainers.

Gain clarity and confidence

Develop strong communication and problem-solving skills that will help you navigate disputes with confidence, structure and purpose.

Strengthen your professional profile

International exposure, expert instructors and cutting-edge content provide you with a solid foundation to stand out in your academic or professional journey.

Explore global perspectives

Work with participants and trainers from different countries and backgrounds, broadening your understanding of international negotiation and dispute resolution.

Earn university credits (3 ECTS)

The program awards 3 ECTS under the European Credit Transfer and Accumulation System — a valuable academic asset for your studies.



What You Will Take Away from the Course

By the end of the Summer Program, you will walk away with:

Advanced knowledge in international mediation and negotiation

Master key concepts, frameworks and strategies used by professionals worldwide.

Practical experience with real-world conflict scenarios

Apply techniques in simulations that reflect the challenges faced by mediators and negotiators today.

A stronger ability to collaborate and lead

Develop the interpersonal skills needed to build trust, manage emotions and guide teams through difficult conversations.

A toolkit of techniques and best practices

From advanced negotiation methods to specialised mediation approaches — commercial, family, corporate and insolvency.

An international network

Connect with practitioners, academics and peers who share your commitment to effective conflict resolution.

A competitive advantage

In a world where conflict is constant and collaboration is essential, these skills give you an edge in any professional or academic setting.



UCP CAMPUS IN PORTO



+30
nationalities

+7500
students per year



**Popular
Gastronomic
Culture**

Interdisciplinary campus with several schools: Arts, Biotechnology, Business and Economics, Education and Psychology, Law, Nursing and Theology.



UCP CAMPUS IN PORTO



Historic Monuments and Cultural Events



Best European Destination 2023



World Heritage Site by UNESCO

MAIN PROGRAM & WORKSHOPS

MEDIATION



The student will have the opportunity to learn about the best practices in conflict mediation in the international context, from the different stages of the conflict resolution process to the role of the mediator and the lawyer in the mediation process.

NEGOTIATION



In these modules, the student is challenged to understand the main phases and techniques of the negotiation process, to draw up an agreement between the parties.

NEGOTIATION WORKSHOP



With the use of international case studies, participants will have the opportunity to apply and practice different negotiation techniques applied to mediation and conflict resolution.

FAMILY MEDIATION WORKSHOP



This workshop will provide participants with the learning and application of specific skills and abilities for conflict resolution in a family context.

ONLINE DISPUTE RESOLUTION



The student will learn in-depth the critical techniques of online communication, from formulating messages to being fully present in meetings and online facilitations.

MEDIATION CLINICS



Through hands-on practice, students gain an introduction to the benefits and limitations of mediation and other dispute-resolution techniques to counsel clients responsibly about their options to resolve conflicts.

2026 INTERNATIONAL NEGOTIATION & MEDIATION SUMMER PROGRAM





INTERNATIONAL TEACHERS AND HOSTS

Immerse yourself in a rare opportunity to learn from renowned international experts and discover the latest procedural and technical practices in negotiation and mediation on a global scale. Expand your knowledge and skills as a negotiator or mediator by participating in this unique learning experience.



Adolfo Braga
Brazil



Ana Maria
Esteves
Brazil



Ana Maria
Maia Gonçalves
Portugal



António Júdice
Portugal



Bárbara
Sousa Basto
Portugal



Beatriz Arruda
Brazil



Carlos Vieira
Portugal



Catherine
Davidson
Australia



Cátila Marques
Cebola
Portugal



Christiana
Beyrodt
Brazil



Cristiane
Carneiro
Brazil



Daniel Rainey
USA



Dorcas Quek
Andersen
Singapore



Ellen Waldman
USA



Eunice Chua
Singapore



Franco
Gevaerd
Brazil



Gabriel Ribeiro
Brazil



Gustavo Milaré
Brazil



Hal Abramson
USA



Jeremy Lack
Switzerland



Jinzhe Tan
Canada



Joana Jerónimo
Portugal



Jonathan
Rodrigues
India & UK



Júlia
Albuquerque
Brazil



Juliana Loss
Brazil



Leandro Rennó
Brazil



Liana Valdetaro
Brazil



Manuel Fontaine
Portugal



Marcelo Perlman
Brazil



Mariana Freitas
de Souza
Brazil



Marília Telles
Brazil



Miguel Pereira
da Silva
Portugal



Mônica
Salles Lima
Brazil



Nicolas Vermeys
Canada



Nuno
Albuquerque
Portugal



Pedro Marques
Portugal



Renata Moritz
Brazil



Renata
Porto Adri
Brazil



Renata Valenti
Angola



Sandra Bayer
Brazil



Úrsula Caeser
Germany



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About ICFML

ICFML is a non-profit association formed by a group of academics, lawyers and mediators who believe in the development of conflict mediation by certified professional mediators, regardless of the mediation school or methodology used, and who prioritize the development of their professional skills. It is the only Portuguese institution accredited by IMI – International Mediation Institute – fulfilling the criteria defined by this institution regarding the qualification and experience of certified mediators. ICFML works closely with the International Mediation Institute (IMI), the Singapore International Mediation Institute (SIMI) and the IFCM (Institut Français de Certification de Médiateurs) in a not-for-profit public interest initiative.



About UCP

Católica Porto Law practice a quality teaching, based on rigor and demand, inspired by the values of Christian humanism, which provides students with a solid preparation for the exercise of the profession they choose.

It was the first law course north of Coimbra. Over these nearly forty years, it has built up its own body of professors, trained in Portugal and in prestigious European and North American universities.

At the Law School, a fundamental goal is to help students work on their professional projects, and even some of their dreams. To this end, the Law School strives to ensure that students receive a technical education of excellence, while also being concerned with training autonomous and responsible people.

Testimonials

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“Participating in the International Negotiation and Mediation Summer Program in Porto, Portugal was an incredible and enriching experience. The program exceeded all my expectations and left an indelible mark on my understanding of mediation and conflict resolution. As a virtual attendee myself, I can attest to the program's effectiveness in delivering a high-quality learning experience. The instructors' commitment to ensuring that virtual participants felt as engaged and involved as their in-person counterparts was commendable. The program's ability to bridge the physical divide and create a sense of community was truly impressive. It has equipped me with the knowledge, skills, and a global network of peers that will undoubtedly shape my career in the field of mediation.”



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Lennox Kirianki, Kenya, 2nd Edition, 2023



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“I had the incredible opportunity to participate in the International Negotiation and Mediation course, and it was an enriching experience that exceeded my expectations. One of the highlights of the program was the diverse group of instructors who came from all around the world, sharing their extensive knowledge and expertise in mediation. Furthermore, the course facilitated networking with a diverse group of fellow students, hailing from various countries. Interacting with these students brought various visions and experiences in negotiation from around the globe. I highly recommend this course to anyone interested in mediation and negotiation. It's not just a learning experience, but also an opportunity to meet amazing people and discover the beautiful city Porto! I'm really grateful for the opportunity to have been a part of this summer course!”

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Guusje Smulders, Netherlands, 2nd Edition, 2023

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“Throughout the Summer Program, I had the opportunity of interacting with aspiring legal professionals and experts from different corners of the world. Collaborating with such a diverse group allowed me to gain invaluable insights into various negotiation styles, communication techniques, and mediation strategies.”



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Ellen D'Haese,
Belgium, 2nd Edition, 2023

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“The Summer Program was a great opportunity to get to know the world of mediation and meet students from all around the world who share the same interest. Not only does it combine great experts with the most amazing backgrounds (and geographies), but it also offers an excellent introduction to this topic using both theoretical and practical approaches. I couldn't recommend this experience more. It was truly exceptional!”

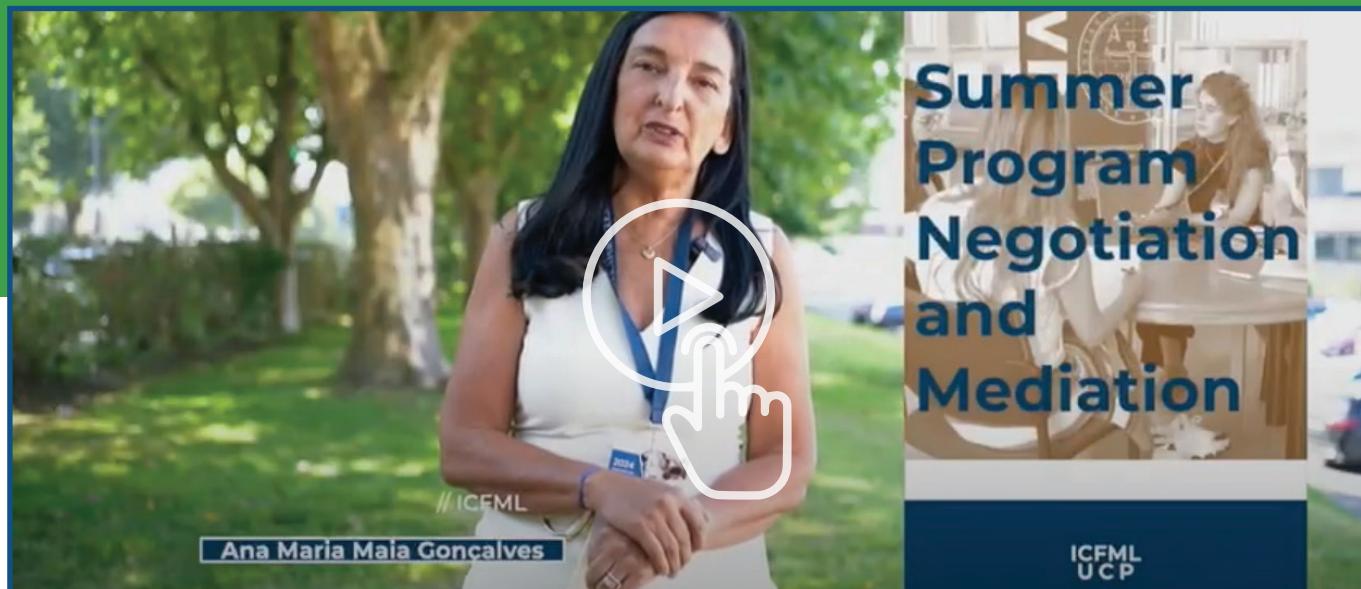
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Margarida Sá Borges,
Portugal, 3rd Edition, 2024

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Watch here how it happened last year!



Hi, my name is Marina. I'm from Brazil. And I'm doing the summer course of ICFML this year. And I'm in love with the course. I'm learning a lot about mediation, negotiation, also arbitration, and I'm developing a lot of skills that are so important for my personal life and also to my professional life. And also I met a lot of people from all around the world, a lot of countries here, and it's so good to share this with them and to see how it works also in their countries.

Marina, Brazil, 4th Edition, 2025

Hello everyone, my name is Sara. I'm a lawyer and I'm currently living in Porto, Portugal. Actually, my experience here in this program has been quite amazing and transformative. So, being a lawyer and particularly a litigator, I'm used to a different perspective on things. And actually, this course aiming at mediation and communication is shedding some new light on different ways of perceiving dispute resolution. And it's actually helping me to bring new perspectives to my cases, to my work, and of course that relates to my clients as well. I invite you all to come to next edition.



Sara, Portugal, 4th Edition, 2025

Hey, welcome. My name is Inês. I'm from Portugal. And I'm in the middle of this experience in international negotiation. And I'm really loving it. Not only I'm being given the opportunity to listen to different teachers from all walks of life, but also my colleagues are from all countries around the world.



Inês, Portugal, 4th Edition, 2025

CONTACTS

UCP: mmmsousa@ucp.pt

ICFML: carolina@icfml.org

www.fd.porto.ucp.pt

www.icfml.org

Language: English (simultaneous translation will be offered throughout the program)

10th to 16th JULY 2026
Face-to-Face and Online

SCHEDULE

Friday to Thursday - 10:30 AM to 5:30 PM (Portugal time)
Sunday - off

Target group

Any student at bachelor or master level

Fee

Early bird | **April 30th: 400€ – R\$ 2.550,00**

Students & Trainee Lawyers: **450€ – R\$ 2.860,00**

Lawyers and Mediators: **500€ – R\$ 3.180,00**

Registration deadline – **July 5, 2026**

LIMITED PLACES

REGISTRATION HERE!

Students Link

Brazilian Students Link



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INSTITUTIONAL PARTNERS



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CBMA

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<https://ccbc.org.br/cam-ccbc-centro-arbitragem-mediacao/>


PUC Minas
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Marinho Falcão**

Cerejeira Namora Marinho Falcão

Cerejeira Namora, Marinho Falcão, Advogados Portugal

<https://www.cnmf.pt/pt/>

Organization



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